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TraceLink Solves For: A Lack of PO Acknowledgements from Suppliers and No CMO Connectivity



External Manufacturing Challenges - What We Have Heard from Customers *Midsize Sterile Injectables Manufacturer*

The Problem

- Manufacturing through 30+ CMOs.
- Depend on 14 CMOs for 75% of sales revenue.
- CMOs OTIF is below 50%.
- Purchase orders emailed to CMOs.
- Only one supplier sends PO Ack.
- No suppliers send ASNs.
- Need bi-weekly calls with CMOs to track status.

The Goal

- Get 100% of CMOs electronically connected.
- Increase timely purchase order acknowledgements.
- Enable suppliers to send ASNs.
- Complete digitalization of procure-to-pay process with invoices and remittances.

The Solution

- MINT for External Manufacturing
- Begin with interoperable exchange of POs and PO acknowledgements and ASNs at top 12 suppliers.
- \$600 per supplier to start!

Find out how one midsize sterile injectables manufacturer aims to improve on-time, in-full product delivery performance by using TraceLink MINT to integrate with all of its CMOs and digitalize the procure-to-pay process.

In this video, Bharath Sundararaman, General Manager of Supply Network Orchestration at TraceLink, shows how MINT solves this problem by enabling the interoperable exchange of POs, PO acknowledgements, ASNs and much more for just \$600 per supplier to start.

Watch the video and then **contact us** to schedule your personalized TraceLink MINT demo today.

Video

MINT for External Manufacturing

Multienterprise Information Network Tower (MINT)

Supply Chain Collaboration

Want to learn more? Contact us to schedule a TraceLink MINT demo!

Fill out the form to contact us now.