

## RESOURCES

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# How SPI Delivers “3 Pillars of Value” to Contract Manufacturers



TraceLink General Manager Bharath Sundararaman, provides an overview of the 3 Pillars of Value that SPI delivers to contract manufacturers: Improving customer service; invoicing on time while avoiding costs; and freeing up resources and capacity to grow their business.



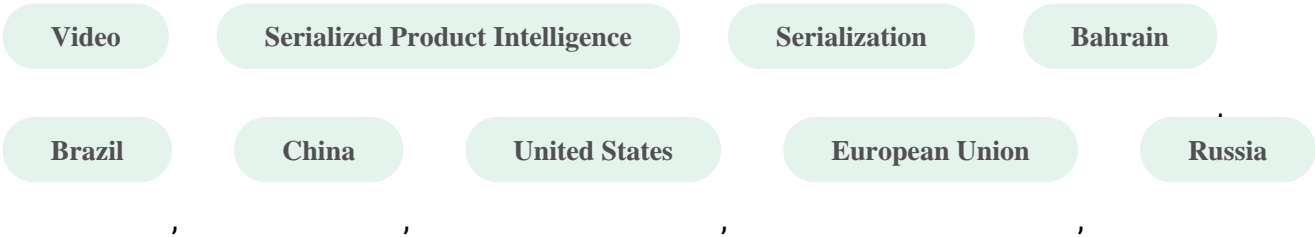
### Why Should Contract Manufacturers Care about SPI?

- Improve Customer Service by quickly addressing customer inquiries and issues  
  
IMPROVE SERVICE
- Invoice on time by reducing shipping delays that add costs and delay production  
  
INVOICE ON TIME
- Free up resources to work on key projects and avoid the cost of hiring additional staff  
  
FREE UP CAPACITY

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