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Partnering for Success: SCMiND President on the Advantages of TraceLink MINT Over P2P Integration

TraceLink's proven digital network platform and **MINT solution** eliminate the need for costly point-to-point integrations between supply chain partners, according to Dilip Tavargeri, President of SCMiND Consulting, a certified TraceLink Partner.

In this video, Tavargeri explores SCMiND's history of helping pharmaceutical companies launch their first products and digitally transform their supply chains. He explains why SCMiND values its 12-plus year partnership with TraceLink, and how MINT offers a fast, efficient, and cost-effective path to end-to-end supply chain integration.

Video Highlights:

00:10 - Can you give us some background on SCMiND?

00:40 - Can you tell us about SCMiND's partnership with TraceLink?

01:04 - How will TraceLink MINT add business value for your customers?

02:10 - What advantages does TraceLink MINT offer over P2P integrations?

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My name is Dilip Tavargeri and I'm from a company called SCMiND. SCMiND means "Supply Chain Mind."

So, our background is in supply chain management in the pharmaceutical industry. So, we are helping many pharma companies that are transitioning from the clinical phase to the commercial phase.

We're helping them in launching their first product, compliance with the DSCSA and the EU FMD regulation, and anything that is necessary to set up their supply chain for the commercial supply chain, including operational excellence and digital transformation.

We have been working with TraceLink for the last 12 years, and we are partners with TraceLink, implementation partners. We recommend the TraceLink solution for our clients because that is a very proven solution and you can comply with the global regulations. So, that is where TraceLink is the most important thing.

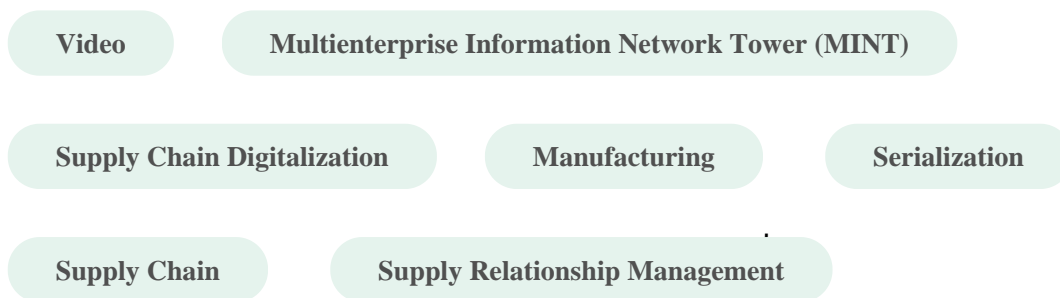We are very proud to be partners with the TraceLink team.

My background is in ERP implementation. I used to work for a large company called Siemens, way back. In the last 25-plus years, I have been implementing ERP systems and other systems. And that is where the most important thing is to integrate these systems with their partners, like CPOs and CMOs and 3PLs and any suppliers, and also integrating between different systems like ERP system, QMS system, and any other system. That is where it is most critical.

But if you do the point-to-point connection, that is challenging. So, that is where we see a lot of value from MINT, where if you can integrate MINT with your system, then it can integrate with any other system, any other partner. So, that is where we see a lot of value there.

We are also working with TraceLink to see how MINT can be integrated with our Simple solution, so that we can connect with all the trade partners and the suppliers for our customers. We see a lot of value in this MINT solution as part of the orchestration for the supply chain.

In terms of the integration, point-to-point integration is a little challenging, and many connections had to be implemented.

But what we see from MINT is that MINT can integrate you with all your partners, all other systems. So, it can be a very cost-effective and a very efficient solution in our opinion.

Video   Multienterprise Information Network Tower (MINT)

Supply Chain Digitalization   Manufacturing   Serialization

Supply Chain   Supply Relationship Management

Schedule a demo of TraceLink MINT!
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