

# Multienterprise Information Network Tower for Logistics

**Achieve real-time supply chain intelligence through cost-effective B2B network integration with 100% of your 3PLs.**

For life sciences manufacturers, real-time integration with third-party logistics providers (3PLs) is critical to on-time, in-full order fulfillment. With the need to support customers in 150+ countries, life sciences supply chain leaders are challenged by the high cost to integrate with so many regional 3PLs, forcing hard decisions about which can be fully integrated, and leading to substandard order fulfillment and reduced customer satisfaction.

## Logistics Challenges

**Real-Time Information Exchange with 3PLs Is Needed to Achieve High Customer Service Levels**

### Finished Goods Inventory

Real-time exchange of inventory balances and adjustments ensures product availability to meet market demand.

### Order Fulfillment

Integrated POs and warehouse shipping orders with real-time shipping confirmations ensures high customer service levels.

### 3PL Onboarding

Efficient and cost-effective onboarding of all 3PLs with real-time data exchange ensures order fulfillment consistency.

### Planning

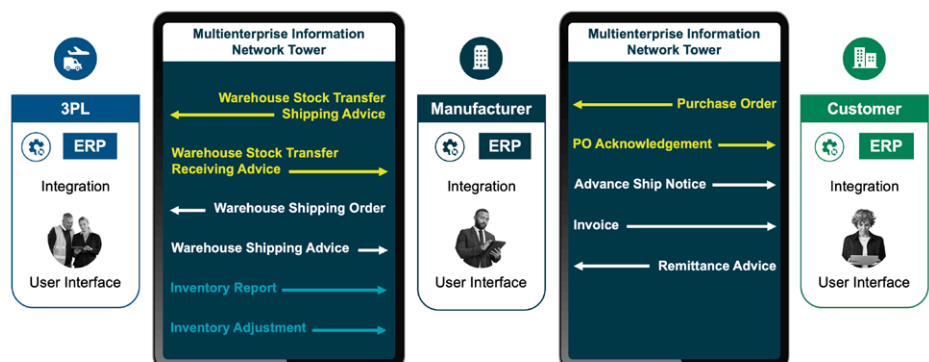
Real-time exchange of POs, stock transfers, shipping orders, and inventory balances improves data for more accurate planning.

### In-Transit Visibility

Real-time warehouse stock transfers and receipt advices enable more visibility to in-transit inventory.

**Multienterprise Information Network Tower for Logistics (MINT)** uses the proven TraceLink network and its powerful Integrate-Once, Interoperate with Everyone™ capability to enable integration with 100% of your 3PLs at a fraction of the cost and time of EDI or point-to-point connections. A single connection to the TraceLink network enables the real-time exchange of the complete set of B2B transactions for 3PLs, including warehouse stock transfers, advance ship notices, and warehouse shipping orders, to provide up-to-date information and ensure accurate and on-time customer order fulfillment.

## Integrate with Your 3PLs for Real-Time Exchange of Business Transactions



## Integrate with 100% of Your 3PLs for Highest Order Fulfillment Performance

- **Monitor Global Inventory:** Exchanging inventory balances and adjustments with all 3PLs enables more precise management of finished goods inventory and improves on-time, in-full customer order fulfillment.
- **Increase Visibility and Collaboration:** Real-time data exchange ensures you and your 3PLs have the same visibility to identify demand changes and supply chain disruptions with the collaboration to respond quickly.
- **Improve Planning:** Real-time exchange of customer POs, stock transfers, shipping orders, and inventory balances enables more accurate finished goods planning so products ship on-time, in-full with less buffer inventory.



- **Achieve Highest Customer Service Levels:** Provide customers with complete digitalization of their ordering process with integrated purchase orders, PO acknowledgements, ASNs, invoices, and payments.
- **Reduce Integration Costs:** Integration through the TraceLink network is far more cost-effective than EDI or point-to-point integrations and gives you the flexibility to replace underperforming 3PLs.

## Integration via the TraceLink Network and Simple Pricing Make It Possible

- **Ensure Lowest Total Cost of Ownership with the Industry's Simplest Pricing Model:** Our unique pricing model is based on the number of MINT Links and the number of transaction types being exchanged. There are no unpredictable usage fees based on data volumes processed or a percentage of the value of the business transactions. There are no fees for your 3PLs to participate. This makes it possible to integrate 100% of your 3PLs.
- **Rapid Deployment:** The TraceLink Integrate-Once, Interoperate with Everyone™ network approach gets you started in just days or weeks because only a single integration for each transaction type is required to interoperate with all 3PLs and other partners.
- **Partner Onboarding:** 3PLs are onboarded by TraceLink at no cost, including ongoing integration maintenance and end user training.
- **Flexible Modes of Integration:** Your company and each 3PL uses the integration format that works best for them, including EDI (ANSI X12, EDIFACT), IDocs, EPCIS, XML, CSV, and API. Customer-specific integrations are also supported.
- **Orchestrate Your Digital Twin:** MINT uses the relationships defined in the TraceLink network to enable product orchestration with CMOs, suppliers, customers, and 3PLs across your end-to-end supply chain.

MINT PRICING TIERS	ESSENTIAL VISIBILITY	EXTENDED VISIBILITY	FULL VISIBILITY <sup>2</sup>
Annual Cost per MINT Link <sup>1</sup>	\$600	\$1,200	\$4,800
Onboarding Cost per MINT Link	\$0	\$0	\$0
Transaction Type Count Limit per MINT Link	3	7	Unlimited
Transaction Volume Limit <sup>3</sup>	Unlimited	Unlimited	Unlimited
Customer User Count Limit	Unlimited	Unlimited	Unlimited
Trading Partner User Count Limit	Unlimited	Unlimited	Unlimited

1) MINT is priced per MINT Link; MINT Links can be placed into different tiers depending on the number of Transaction Types exchanged. 2) MINT Links leveraging the Serialized Shipment Transaction Type are subject to Full Visibility pricing. 3) With regard to MINT transaction volume limits, customer order forms may specify a maximum practical daily limit of files exchanged per day, per MINT Link and Transaction Type to protect against unnatural or abusive activity which could compromise system integrity.

**Contact us to schedule a meeting and get started with MINT now!**