End-to-End Supply Chain Transformation Enabled by a Digital Network Platform

Shabbir Dahod
President & CEO, TraceLink

futurelink

Welcome to FutureLink 2024!

We've been bringing the industry together for over 15 years, all around the world.

- Capture and maintain lot-level transaction information, history, and statement
- Trade partner authorization
- Lot-level transaction exchange
- Unique serialized identifiers
- Verify product prior to resale
- Fully-electronic, interoperable exchange of transaction information and statement
- Enhanced verification for suspect and illegitimate production detection
- Interoperable, electronic tracking at package level

A 10+ Year DSCSA Journey, Many New Requirements, But One Unifying Goal

US DSCSA is the largest end-to-end digitalization effort ever attempted by any industry

291,000
Authenticated and Onboarded Network Members

454M+
Transactions Exchanged

90%
SKUs Tracked in the U.S.

44.3B
Serial Numbers Commissioned

339K
Active Network Links

4.4M
DSCSA Transactions Exchanged (Q1 2024)

1.6M
Monthly ASNs Transacted on the Network

$350B
Prescription Drug Revenue Passing Through TraceLink

Each company in this room is already soaking in network digitalization opportunities

1,800+ in Life Sciences

- **2,124** Live Links
- **9,647** ASNs exchanged
- **10,478** Serialized transactions exchanged
- **34+** Hours of Network Success support
- **44** new connections

850+ in Contract Manufacturing

- **130** Live Links
- **2,016** Serialized transactions exchanged
- **36** Hours of Network Success support
- **5** new connections

870+ in Distribution & Logistics

- **944** Live Links
- **75,247** ASNs exchanged
- **5,546** Serialized transactions exchanged
- **71** Hours of Network Success support
- **29** new connections

219K+ in Healthcare

- **40** Live Links
- **29,428** ASNs exchanged
- **2** Serialized transactions exchanged
- **12** Hours of Network Success support
- **1** new connection

42K+ in Retail Pharmacy

- **115** Live Links
- **70,187** ASNs exchanged
- **2,923** Serialized transactions exchanged
- **36** Hours of Network Success support
- **12** new connections

All blinded company data is from Q1 2024

or·ches·tra·tion

/ˌôrkəˈstrāSH(ə)n/

Verb

- Coordinate the supply chain to efficiently move pharmaceuticals from manufacturers to consumers.
- Synchronize procurement, manufacturing, distribution, and logistics across suppliers, distributors, regulators, and healthcare providers.
- Optimize for cost-effective, and secure delivery of medications, enhancing visibility and responsiveness.

TraceLink built the Opus Platform to enable you to capitalize on and extend your track-and-trace orchestration investments.

Orchestrating Supply Chain Outcomes on the Opus Platform

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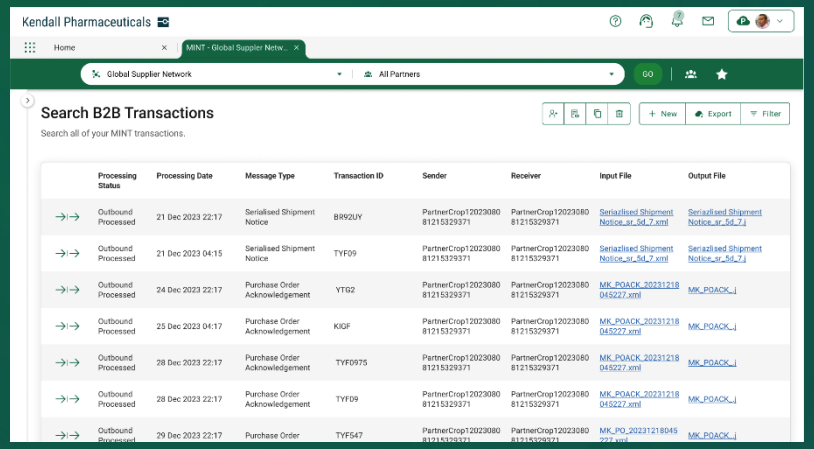
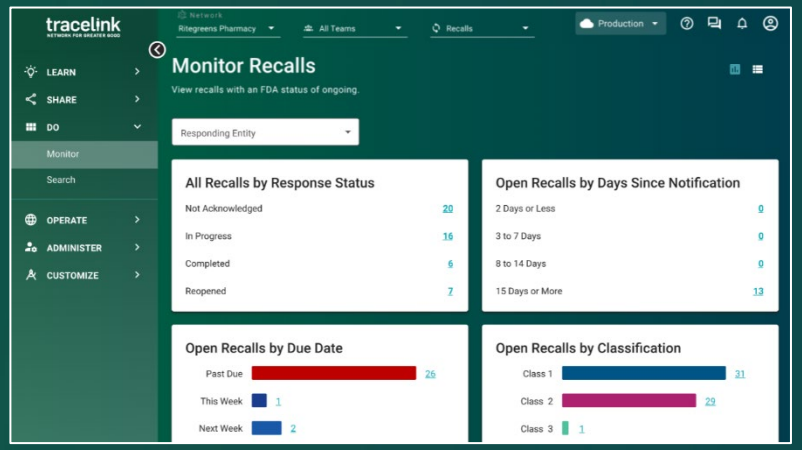
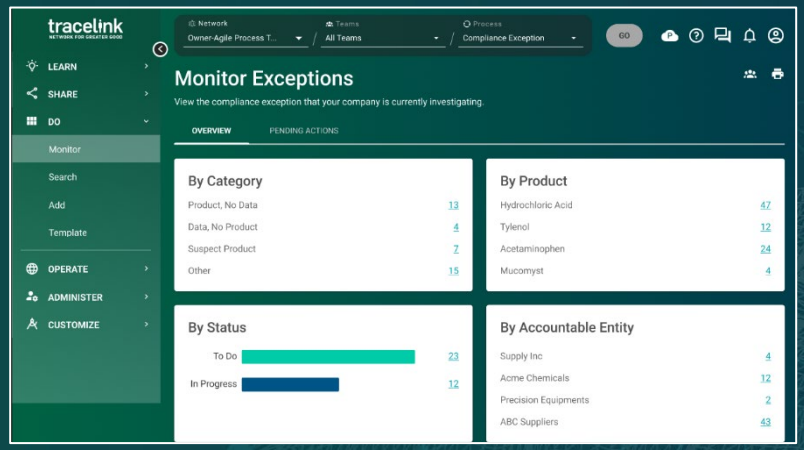


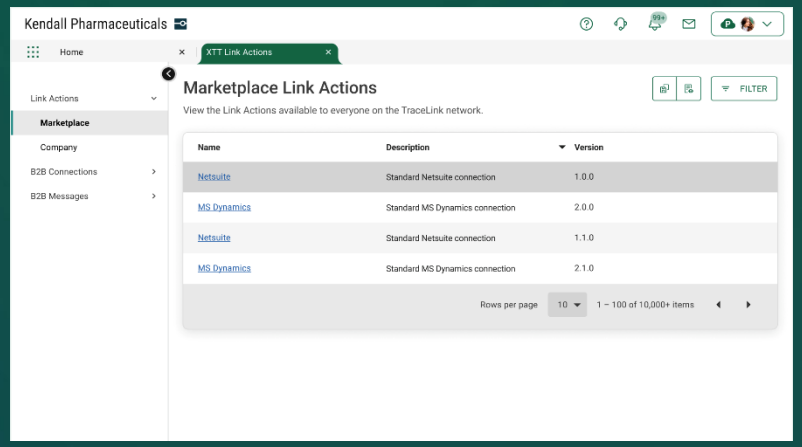
Digital Recalls



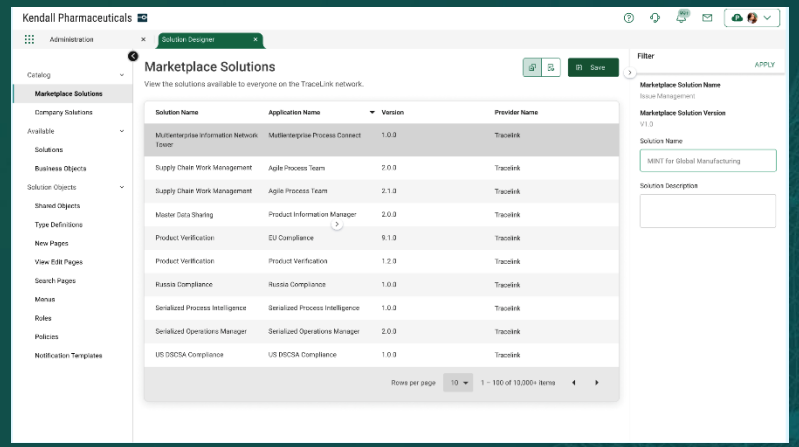
Compliance Exceptions



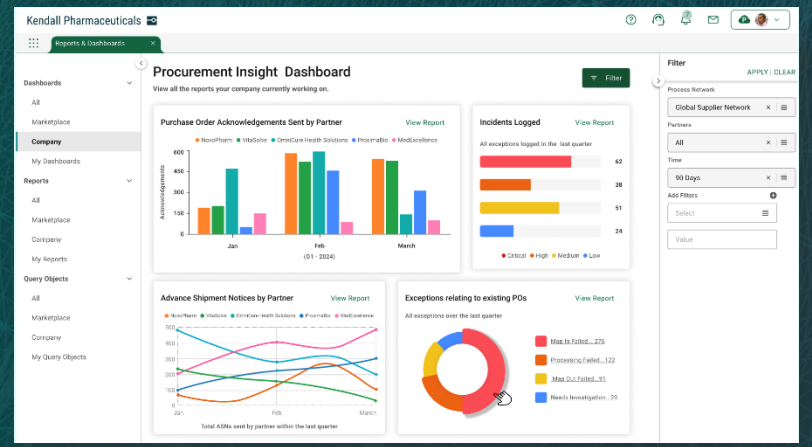
B2B Transactions



Solution Designer

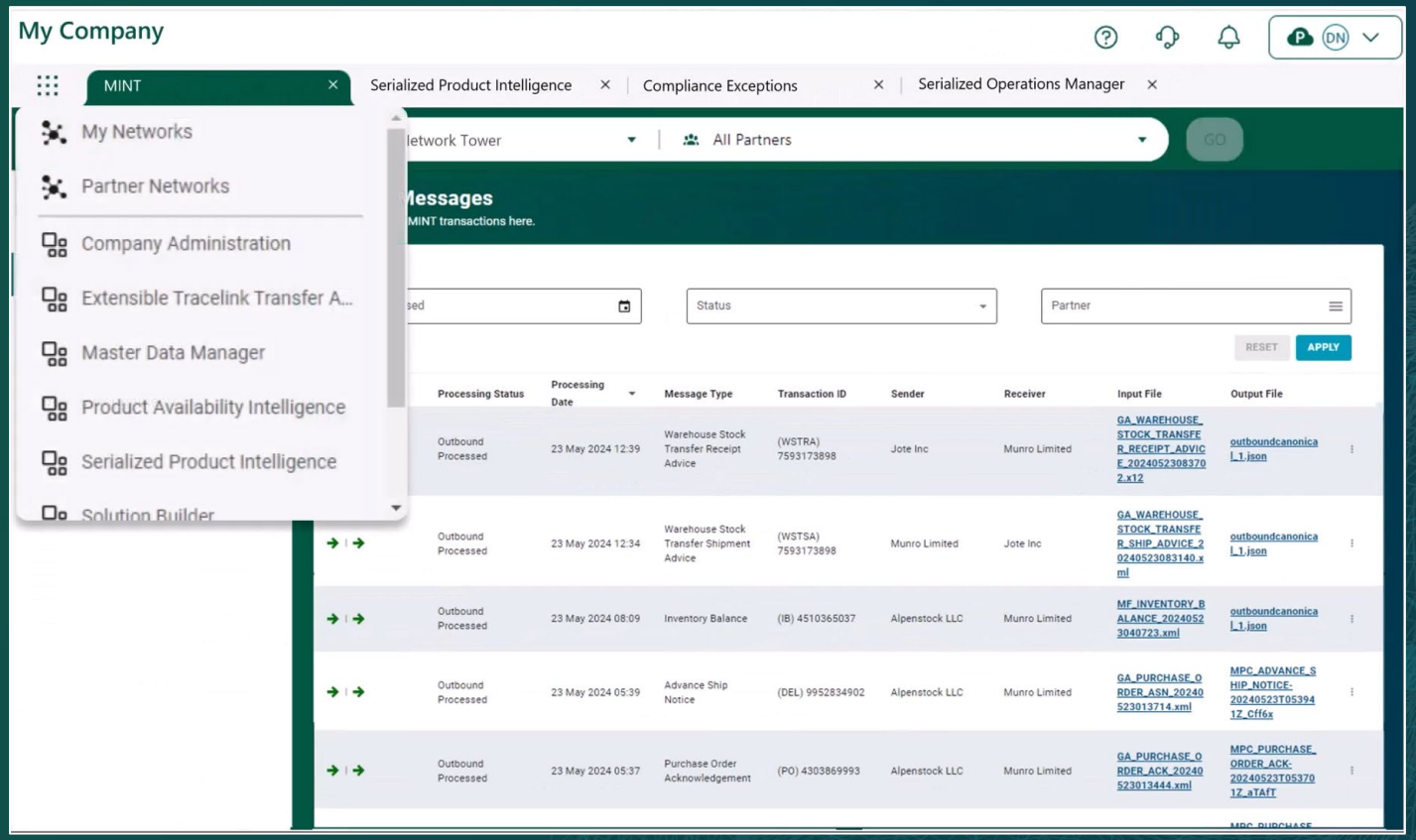


Opus Reports & Dashboards



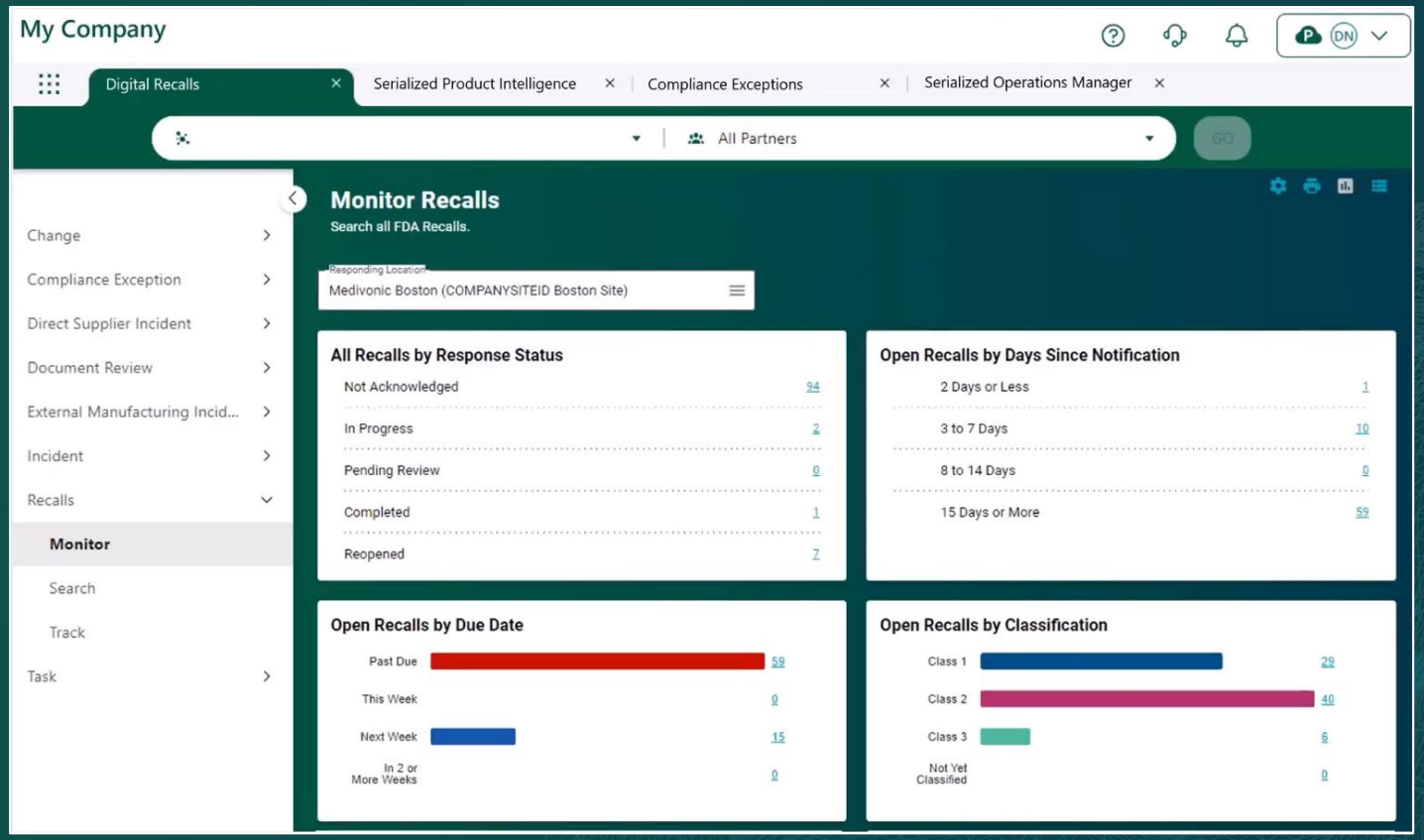
Opus Ensemble

A single view and experience of your complete, end-to-end supply chain network.



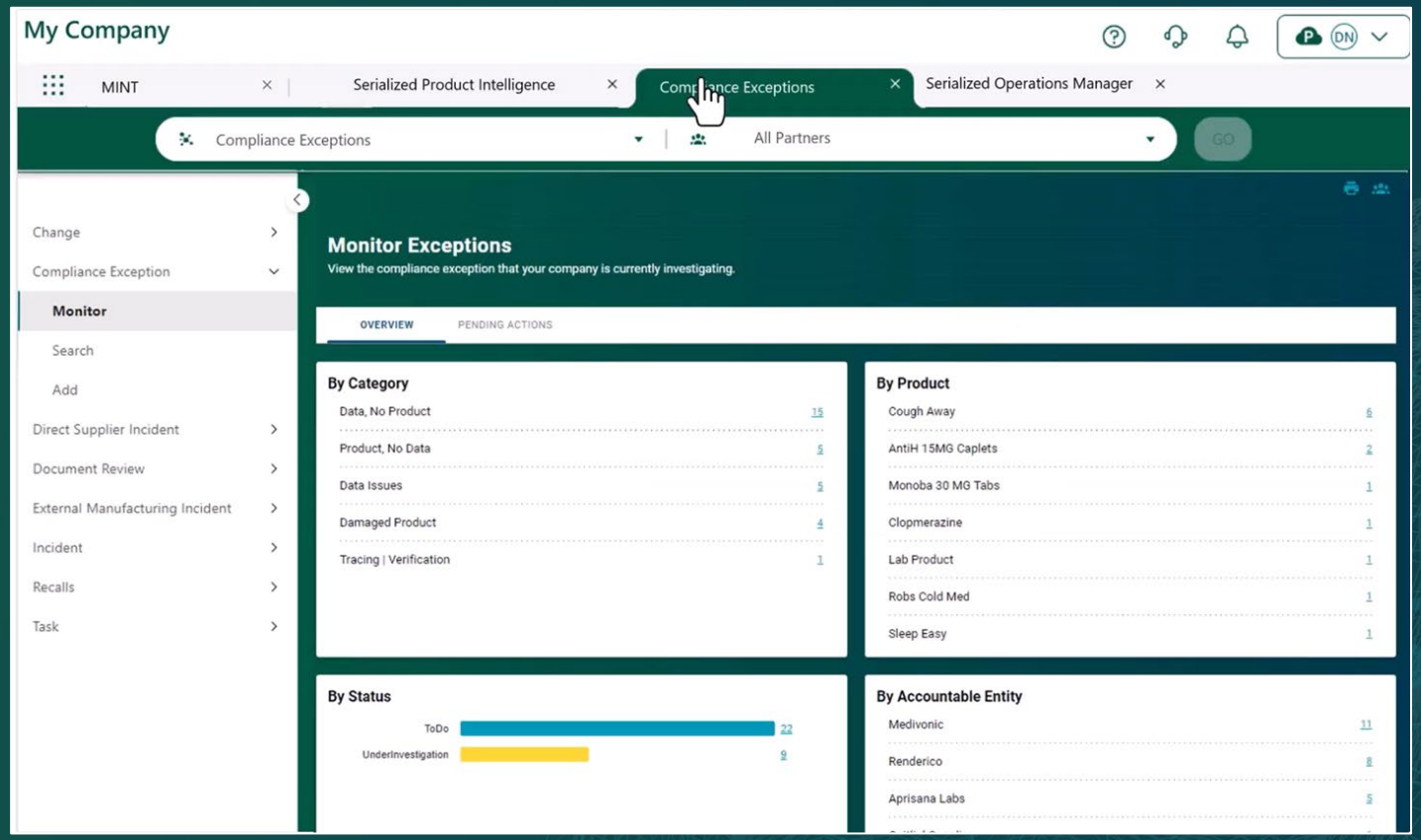
Targeted Digital Recalls

Acquire real-time insights into affected inventory and reduce staff time by 40%.



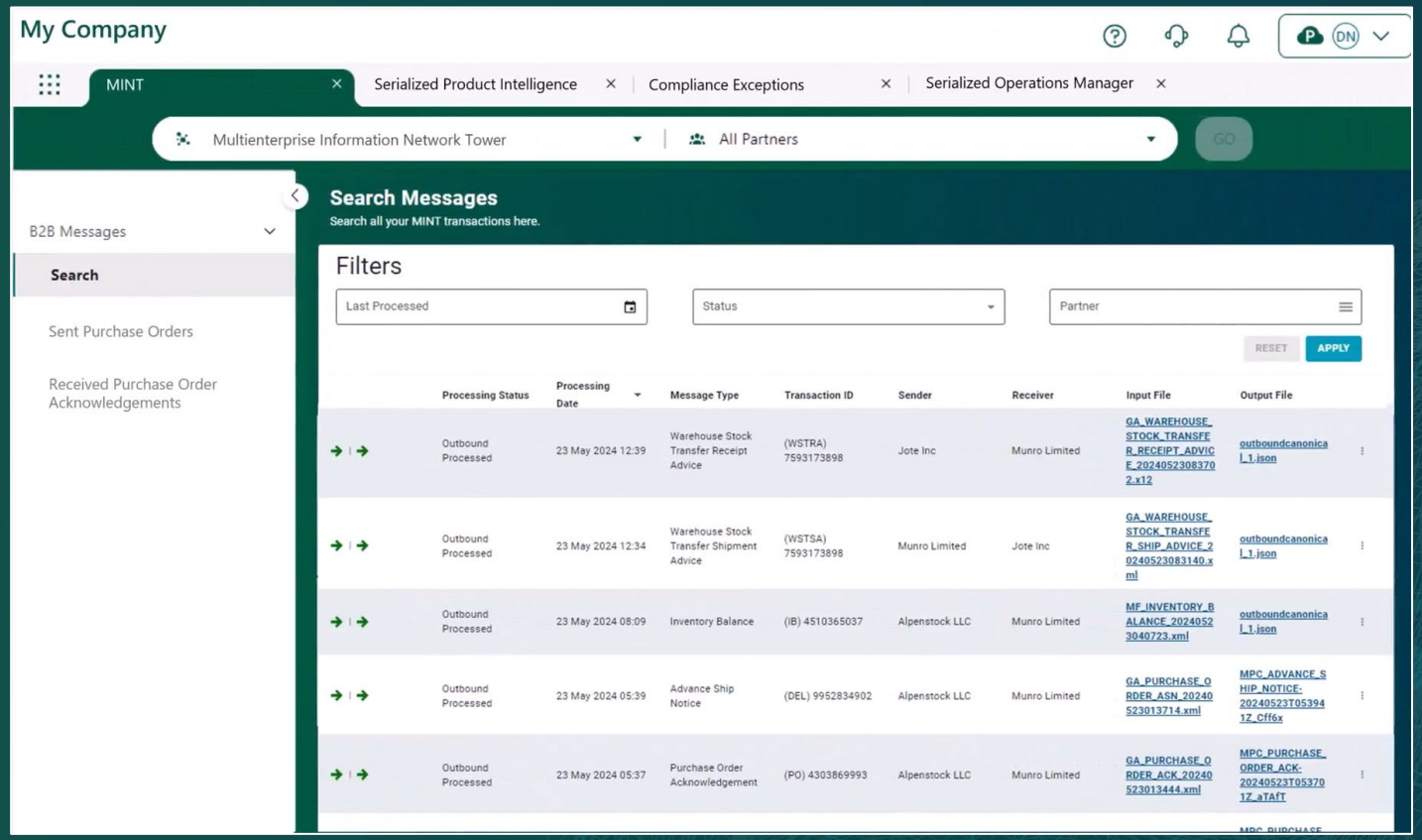
Network-Based Exception Management

Manage DSCSA compliance exceptions with all partners across the supply chain.



Integrate-Once™ Digital Commerce

Expand on interoperable exchange of ASNs by enabling real-time exchange of POs, Invoices, Forecasts, Inventory Balances and more.



Orchestrate Your Supply Chain Outcomes on the Network for Greater Good

323
Active drug shortages – the highest level in recorded history

14,000+
Drug recalls in the past decade

25%
Vaccine wastage due to improper supply chain handling

$431B+
Global revenue loss annually due to counterfeit medications

96%
Hospitals believe drug diversion occurs in their facilities

Sources: Pacific Research Institute. ASHP. Wolters Kluwer Solutions. World Health Organization. Pharmaceutical Processing World